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I am a writer and consultant in the area of technology valuation. This site contains general professional information about me as well as supplemental content for my books, especially the 2009 Valuation and Dealmaking of Technology-Based Intellectual Property.. It also contains descriptions of my consulting work and approach, and contact information. . Finally, there is a section devoted to ...

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The value of a technology to a buyer (licensee) depends upon how it is to be commercially employed, taking into account the cost of development, the time the technology takes to generate returns, the extent of such financial returns, and the risk involved in the process.

Pricing the Intellectual Property of Early-Stage ...

Deal value also increased in high tech (2.8%) and health care (6.1%). All industries saw a decline in deal volume compared with the first half of 2018. Buyers of Public Targets Lose Investor Support. In terms of valuation, deal multiples—enterprise value divided by EBITDA—declined slightly in 2018, to a median of 13.7x.

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Finally, EY notes that the Chinese technology conglomerate Alibaba has had remarkable success developing its health care e-commerce business in China. These technology companies have the deep pockets, a growing consumer base and technological and operational advantages to change the value chain for delivering health services.

Building The Health Systems Of Tomorrow: Dealmaking And ...

The Potential Future of Post-Pandemic Industrial Dealmaking. Jim Lavelle, Managing Director and Co-Head of Houlihan Lokey's global Industrials Group, and Kapil Puri, Director, recently spoke to Bloomberg about the now stabilizing markets and the potential increase of robotics, automation, and other emergent industrial technologies in the M&A sector post-pandemic.

The Potential Future of Post-Pandemic Industrial Dealmaking

Potential financial gains for the software giant may be worth its time in the dealmaking spotlight Microsoft may finally get its social-media breakthrough. The least cool technology giant is in talks to buy parts of TikTok, the wildly popular Chinese-owned video app. Owning it could finally bring buzz and more advertising dollars.

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